



**Hilltop Securities Inc. and/or Broker/Dealers for which it clears**  
Hilltop Securities Inc. Member NYSE/FINRA/SIPC

## Mutual Fund Share Disclosure Acknowledgement

This document is intended to provide you with information regarding the mutual fund share class you intend to purchase. Please refer to the mutual fund prospectus for details regarding the specific mutual fund and share class related to your purchase.

**Class A Share Disclosure** – “A” share class of funds typically have a front-end load- a charge where the purchaser pays a pre-designated percentage of the initial investment with a fund company. Class A shares may be eligible to receive reduced sales charges depending on the amount of the investment. By signing a Letter of Intent or using the Rights of Accumulation option at the company, you may be eligible to receive reduced sales charges. Class A shares may have a Contingent Deferred Sales Charge (CDSC) for shares redeemed within the first year and may charge a yearly service fee (12b-1 fee).

**Class B Share Disclosure** – “B” share class of funds typically have higher annual expenses than A shares and you may be charged a Contingent Deferred Sales Charge (CDSC) if you liquidate your “B” share investment during the holding period. Class B shares may charge a yearly service fee (12b-1 fee).

**Class C Share Disclosure** – “C” share class of funds typically have higher annual expenses than A shares and you may be charged a Contingent Deferred Sales Charge (CDSC) if you liquidate your “C” share investment during the holding period. Class C shares may charge a yearly service fee (12b-1). This class may make sense with investors with a short-term time horizon of at least one year.

**Class I Share Disclosure**- “I” share class of funds are typically used by fund families to offer an investment vehicle for institutions. This is due to the fact that there is generally a minimum investment of \$1 million, or more. These funds will usually have no load, and a low cost structure.

**Class R Share Disclosure** – “R” share class of funds are designated for certain retirement accounts. These funds usually do not carry any front-end or back-end charges. However, operating expenses may vary greatly from one fund family to another. They generally may only be purchased through 401(k) and other employer sponsored plans.

**Class Y Share Disclosure** – “Y” share class of funds often have a high minimum investment and the added benefit of waived or limited load charges and fees. Due to the high minimum investment required, Y-shares are often only accessible by large institutional investors.

**Sub-Class Disclosure** – Mutual fund companies may form sub-classes of a particular share class. This is done for the most part with Retirement (R Class) shares. For example, a fund might have five different fund classes to offer, which could be designated as R1, R2, R3, R4 and R5. Investors need to distinguish between each of these classes as there may be significant differences between the fees and expenses of each.

**No Load Disclosure** – A “No Load” mutual fund is one in which there is no sales charge, either front-end or deferred. In some instances the Mutual Fund Company or companies may charge an annual expense for a “No Load” mutual fund investment.

**Please note: certain mutual fund companies offer sales charge waivers for eligible retirement accounts and charitable organization accounts. Accounts such as 403(b), 401(k), and section 501(c) non-profit include but are not limited to the types of accounts that may qualify for a mutual fund sales**

**charge waiver. Please refer to your prospectus to determine if your account qualifies for a sales charge waiver.**

**Your Financial Professional and Hilltop Securities Inc. and/or Broker/Dealers for which it clears receive a portion of the sales charges that you pay as compensation.**

**If you hold Mutual Funds outside of Hilltop Securities Inc. you may qualify for breakpoints/sales charge discounts on new or additional shares purchased through your Financial Professional. Breakpoints and/or reduced sales charges for outside holdings may include holdings of related parties and are subject to mutual fund prospectus requirements. By signing below you acknowledge that you have been given the opportunity to disclose mutual fund holdings outside of Hilltop Securities Inc.**

**Investors may qualify for reduced sales charges through Rights of Accumulation (ROA) and/or Letters of Intent (LOI). ROA's are rights that allow a mutual fund shareholder to receive reduced sales commission charges when the amount of mutual funds purchased plus the amount already held equals a ROA breakpoint. A LOI allows an investor to qualify for breakpoints by committing to an investment schedule over a period of time. A LOI is a formal document signed by the investor outlining their plans for investment in the fund. A LOI will typically allow for future investments to be considered over the next 13 months. With a LOI an investor can receive the sales charge breakpoint associated with their total investment. Investors should review their prospectus for information regarding ROA's, LOI's, and reduced sales charges.**

**By signing below you acknowledge that you have read and understand the above disclosures. You also acknowledge that if you invest in different classes of funds and/or different fund companies, you may not be able to take advantage of reduced sales charges you might otherwise be eligible to receive. You acknowledge that you were provided with a prospectus and that your Financial Professional has discussed the benefits and differences between all share classes you decided to purchase.**

**By signing below you acknowledge your understanding of mutual fund share classes and also that this acknowledgement applies to all accounts held with Hilltop Securities Inc.**

\_\_\_\_\_  
Client Name

\_\_\_\_\_  
Co-Client Name

\_\_\_\_\_  
Client Signature      Date

\_\_\_\_\_  
Co-Client Signature      Date

\_\_\_\_\_  
Financial Professional's Name

\_\_\_\_\_  
Financial Professional's Signature      Date